



Turning Risk Management Into Your Competitive Advantage



Essential systems and services for Operational Risk Management

-  **PERFORMANCE** MANAGEMENT
-  **ENVIRONMENTAL** MANAGEMENT
-  **HEALTH & SAFETY** MANAGEMENT
-  **CRISIS** MANAGEMENT

We Transform EH&S and Crisis Management Into Drivers for Your Business Success

ESS is THE world's leading provider of Operational Risk Management software and services for Environmental, Health & Safety, Crisis and Performance Management.

We have provided more software and services to more clients for more years than anyone else in this field – over 17,000 organizations have purchased ESS software, including nearly half of the Fortune 500.

Organizations select ESS because we have proven our ability to help clients reduce operational risks and costs. We turn the management of EH&S regulatory compliance and other potential disruptions from a distracting burden into a powerful competitive advantage.



How Do We Deliver Competitive Advantage?

Assure Business Sustainability

Prevent or minimize business disruptions due to compliance violations or dangerous incidents. We help you avoid regulatory penalties, minimize litigation and respond effectively to external events.

Drive Operational Excellence

Manage risks efficiently every day so you can maximize the productivity of your resources and reach your highest goals. We help you streamline compliance processes, optimize personnel and improve execution.

Enhance Stakeholder Value

Turn EHS and Crisis Management into drivers for stronger reputation, branding, competitive position and market valuation. We help you cultivate employee dedication, strengthen customer and partner relationships, and inspire confidence among investors.

Why ESS?

Proven Reliability and Results

ESS is the safe, sure choice. We are the *only* company with decades of proven success providing everything from facility-based solutions to complex global implementations. No one can match our product selection, professional resources and strong partnerships – much less our track record of continuity, stability and customer satisfaction!

Lowest Total Cost of Ownership

ESS provides the most complete and fully integrated EH&S and Crisis Management solutions on the market so you can eliminate costly patchwork information systems. Yet ESS solutions are flexible and modular so you buy only what you need. Best of all, our solutions deliver *ongoing* savings by streamlining daily compliance and risk processes.

Highest Productivity Gains

ESS' intelligent systems let your employees find and share the EH&S and Crisis information they need, when they need it. Production workers are able to handle routine regulatory actions and EHS experts have the bandwidth and tools they need to conduct higher value analysis and make key process improvements.



Your One Source for Compliance and Risk Software Solutions...

Get the convenience you want and accountability you need by working with a single provider. Only ESS offers complete Operational Risk solutions for Environmental, Health & Safety, Crisis and Performance Management.

More Solutions – Two world-class suites of products addressing over 30 individual business processes.

Higher Quality – Best of breed solutions, each engineered by EH&S and Crisis Management experts.

More Delivery Options – Desktop or enterprise, hosted or subscription ... whatever fits your IT strategy.

ENVIRONMENTAL **HEALTH & SAFETY**

CRISIS **PERFORMANCE**

ESSENTIAL SUITE™

COMPLIANCE SUITE™

On-Site Solutions
Hosted Solutions
Subscription Solutions

... And Full Service Support

Feel confident knowing that your information solution provider is committed to helping you achieve YOUR goals. ESS offers an array of professional services designed to leverage the power of our technologies on your behalf.

ESS Partners

ESS teams with companies that are "the best of the best" at providing the development tools, deployment skills, systems implementation and integration experience required to meet and exceed your expectations. We form strong, lasting partnerships – for example, ESS is Microsoft Gold Certified – so you get greater continuity and better service now and in the future.

Consulting Services

Our award-winning EH&S and Crisis response experts have the field experience and technical knowledge needed to help you address your compliance and risk challenges. We can help you understand regulatory issues, select the right software tools, get them installed quickly and make sure that they are performing at the highest levels.

Training

Today's EH&S and crisis managers must stay abreast of the latest industry information. At ESS, our training team has developed a focused curriculum that identifies the key regulatory compliance issues and best practices concepts that you need. Our training seminars and hands-on software classes will help you stay on track quickly and affordably.

Technical Support

Enjoy the additional comfort of knowing that your state-of-the-art ESS systems are backed by the best support team in the business. They are always ready to respond to your questions by telephone and via direct connections with your computers in order to assure that each installation performs at its highest operational levels.





Essential systems and services for EH&S and Crisis Management

ESS provides integrated, world-class information solutions that reduce the risks and costs associated with EH&S and Crisis Management. Our solutions deliver a powerful return on investment – transforming compliance burdens into strategic advantages.

ESS By The Numbers

1994	Year ESS was founded
17,000+	Organizations have purchased ESS software
300+	Global enterprise customers, nearly half of the Fortune 500
30+	Number of countries with ESS implementations
90% +	Customer satisfaction and retention rate
1,500	Average number of training classes offered annually

Industries We Serve

- Automotive
- Chemical
- Consumer Goods
- Electric Utilities
- Food Industries
- Forest Products
- High Technology
- Manufacturing
- Oil & Gas
- Pharmaceutical
- Primary Metals
- *PLUS* Local, State and Federal Government and the Military

Snapshot of Customers

Go with the leader. Our global customer base is the industry's biggest *by far*, including:

Aerogel, American Red Cross, Anheuser Busch, AT&T, BP, Clorox, Dow, DuPont, Foster Farms, Halliburton, Hewlett-Packard, Honeywell, Koppers Industries, Kraft, Kuwait National Petroleum Company, MeadWestvaco, Motorola, Petrozuata, PetroChina, Polaroid, PPG, Raytheon, Sunoco, U.S. Forest Service



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